



Major/ Career Connections

The "C" Interest Cluster: "Conventional"

Matching Personalities with Majors/ Careers

Majors and careers can be clustered into 6 broad interest areas that correspond to 6 different personality types. Based on the research of Dr. John Holland, this clustering system provides a preliminary way to identify undergraduate majors and careers that might be a satisfying fit for you. **Because personality, majors, and careers are too complex to be described by a single interest theme, you will see that the lists below have a 3 letter code to more accurately describe majors and careers using a combination of related interests (in order of importance).** This "Conventional" sheet reflects interest combinations that include the "C" theme, but be sure to review the other 5 sheets to see if any of those themes (R,A,I,S,E) are more descriptive of your interests.

Am I Conventional?

Check off your interests, values, abilities, and qualities to find out.

Interests	Values	Talents & Abilities	Qualities
<input type="checkbox"/> Organizing data, things	<input type="checkbox"/> Business success	<input type="checkbox"/> Follows orders	<input type="checkbox"/> Detail oriented
<input type="checkbox"/> Collecting things	<input type="checkbox"/> Accuracy	<input type="checkbox"/> Clerical skills	<input type="checkbox"/> Organized
<input type="checkbox"/> Keeping records, files	<input type="checkbox"/> Order	<input type="checkbox"/> Computer skills	<input type="checkbox"/> Persistent
<input type="checkbox"/> Math, accounting	<input type="checkbox"/> Clear standards	<input type="checkbox"/> Organizational skills	<input type="checkbox"/> Efficient
<input type="checkbox"/> Serving as treasurer	<input type="checkbox"/> Routine	<input type="checkbox"/> Numerical ability	<input type="checkbox"/> Practical
<input type="checkbox"/> Concrete tasks	<input type="checkbox"/> Practical things	<input type="checkbox"/> Written communication	<input type="checkbox"/> Systematic

These are characteristics of the conventional type. Conventional people are practical, well controlled, sociable, conservative, prefer structured tasks, and prefer conformity. They like to work with data, have clerical or numerical ability, and are very attentive to detail. If this sounds like you, read on. If not, try one of the other five interest cluster sheets.

What Majors are Conventional?

Following is a small sample of majors a conventional person might choose:

Major (Interest Code)	School	Major (Interest Code)	School
Accounting (CRS)*	BUS	Foreign Language Translation (ISC)	LIBA
Business Management (ESC)	BUS	Hospital/ Health Administration (ESC)*	SPEA
Business Computer Programming (CRI)	BUS	Law Enforcement (SEC)	SPEA
Business Marketing (ESC)	BUS	Marketing Research (ISC)	BUS
Computer Programming (IEC)	SCI	Mechanical Engineering Tech. (RIC)	ET
Construction Technology (RIC)	ET	Medical Records Technician (CSE)	AHLT
Cytotechnology (ICR)	AHLT	Paralegal (SCE)	LIBA
Educ. Of Mentally Handicapped (SEC)	EDUC	Social Work (SEC)*	SWK
Education of Speech Impaired (SEC)	NA	Sign Language Interpreting (SCE)	LIBA

* Select a profile sheet for information on these majors. Majors in **bold** are not offered at IUPUI.

What Careers are Conventional?

Following is a small sample of careers a conventional person might choose:

Accountant, Cost (CES)	Interpreter, Deaf (SCE)
Accountant, Property (CER)	Management Analyst (ICR)
Appraiser, Real Estate (SCE)	Medical Records Technician (SCE)
Auditor, County or City (ECI)	Occupational-Safety-and Health Inspector (ECS)
Auditor, Internal (ICR)	Paralegal (SEC)
Billing Clerk (CRS)	Polygraph Examiner (CIS)
Building Inspector (CIE)	Preventative Maintenance Coordinator (CRE)
Budget Analyst (CER)	Reliability Engineer (ICR)
Computer Programmer (CRI)	Title Examiner (SCE)
Computer Security Specialist (CRS)	Underwriter (CSE)
Customs Inspector (CEI)	User Support Analyst (CSE)
Engineer, Fire-Prevention Research (CES)	Utilities Engineer (RCI)

Definitions of the above job titles can be found at www.doleta.gov/programs/onet. For additional conventional majors or careers consult your academic advisor or a career counselor

How do I Select a Major/Career?

Selecting a major/career is a very involved process, requiring careful evaluation of yourself as well as academic and occupational information. No single questionnaire, assessment, or person can tell you what you should pursue. In order to make the best choices, it is important to consider your unique combination of interests, values, abilities, personality, and experiences. **Keep in mind that majors and careers can accommodate a wide range of interests; exact fit is not necessary for academic and career satisfaction.** The majors/careers above are suggested only as starting points for your exploration. Specific major/career decisions can be discussed in more detail with your academic advisor or career counselor. For more information on choosing a major you may also want to check out www.iupui.edu/~career1/studentsf.html.



Where Can I get More Information?



Assessing Academic/ Career Interests (Holland code with link to careers/ IUPUI courses)	testing.tc.iupui.edu/online/merkler (must use campus computer only)
Schools/Majors/ Degrees Offered at IUPUI	www.iupui.edu/academic/schooldegrees.htm
Course Requirements for each IUPUI Major	uc.iupui.edu/checksht/home.asp#A
Course Descriptions for all IUPUI Courses	bulletin.iupui.edu
“What I can do with a Major in...?”	www.uncwil.edu/stuaff/career/Majors/majors.htm www.utexas.edu/student/careercenter/career_ideas
Academic Advising at IUPUI	http://uc.iupui.edu/Aa/FAQ/Questions/Advising.asp
Career Counseling at IUPUI	www.iupui.edu/~career
Career Profiles (salary, outlook, educational requirements, etc)	http://stats.bls.gov/oco/home.htm http://www.icpac.indiana.edu/careers/career_profiles/